



HOW TO unlock INAC'S POT OF FUNDING

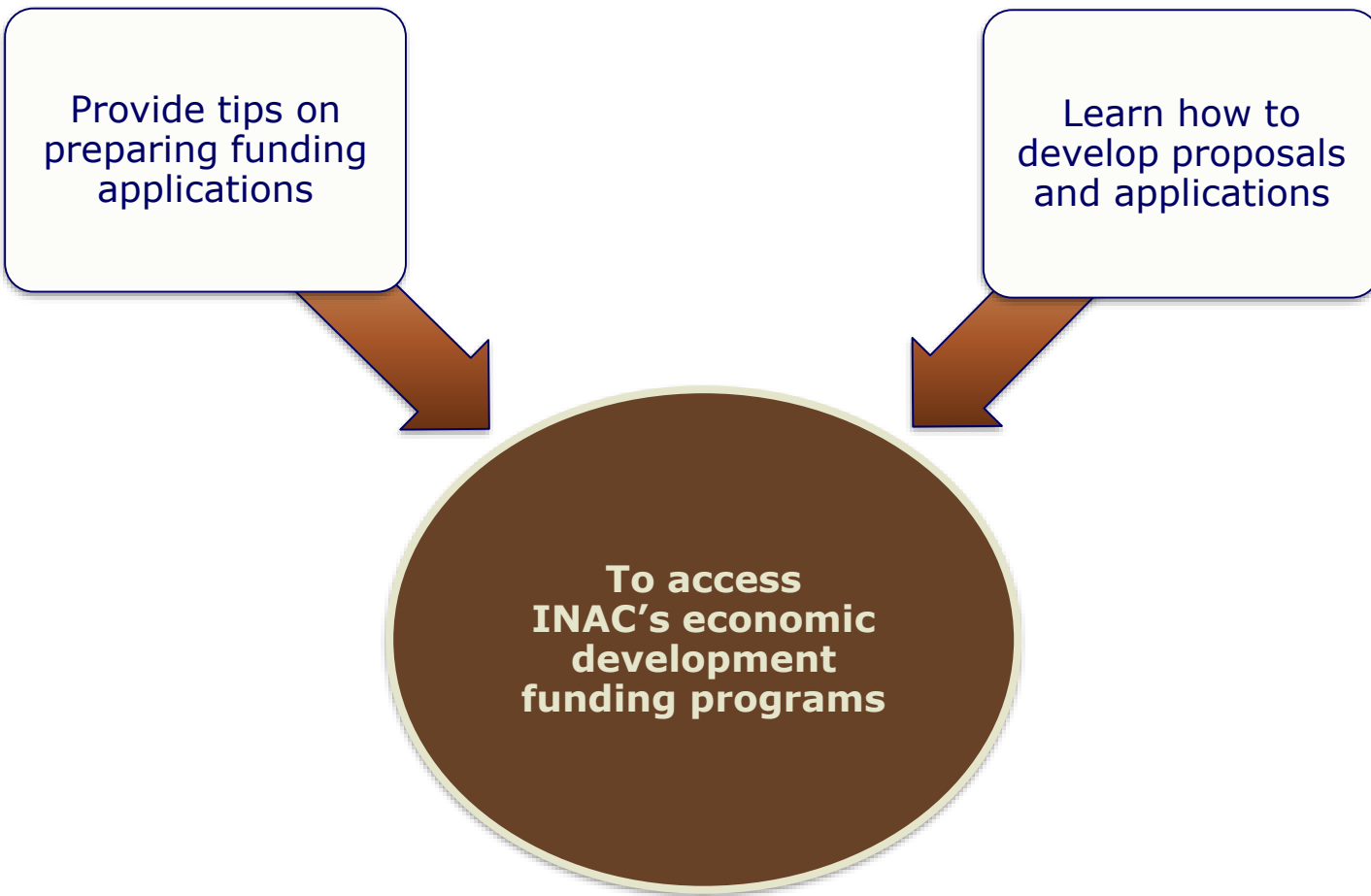
LANDS AND ECONOMIC DEVELOPMENT

Links to Learning - December 2016



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Funding for Nation and Capacity Building:

Lands and Economic Development
Services Program (LEDSP) Core





LEDSP Core

LEDSP Core funding provides support to communities for capacity building activities, including:

- Capacity Development
- Community Economic Development Planning
- Proposal Development

Key Points:

- LEDSP Core allocations are based on a weighted per capita formula
- LEDSP Core applications are due January 16, 2017
- LEDSP Core application is section A of the DCI #[471935](#)
- LEDSP Core reporting is section C of the DCI #[471935](#)
- [Click here to view the program guidelines](#)





Project Based Funding

- **Community Opportunity Readiness Program (CORP)**
- **Lands and Economic Development Services Program (LEDSP) Targeted**





Community Opportunity Readiness Program (CORP)

CORP is project based funding intended to support communities to further their economic development opportunities. Activities can include:

- Highest and Best Use
- Feasibility Planning
- Site Planning
- Design and Business Planning
- Infrastructure Construction

Key Points:

- Statements of Intentions (SOIs) are due on January 6, 2017
- One SOI per project and the project must be linked to a community plan
- Regional maximum is \$250,000 per project
- Submissions requesting over \$250,000 will be screened and ranked through the national process (projects must be shovel ready)
- [Click here to view program guidelines](#)





LEDSP Targeted

LEDSP Targeted funding provides lands and economic development support services, such as:

- Land Use Planning
- Community Economic Development Planning
- Land Designation Planning
- Governance Structure Planning

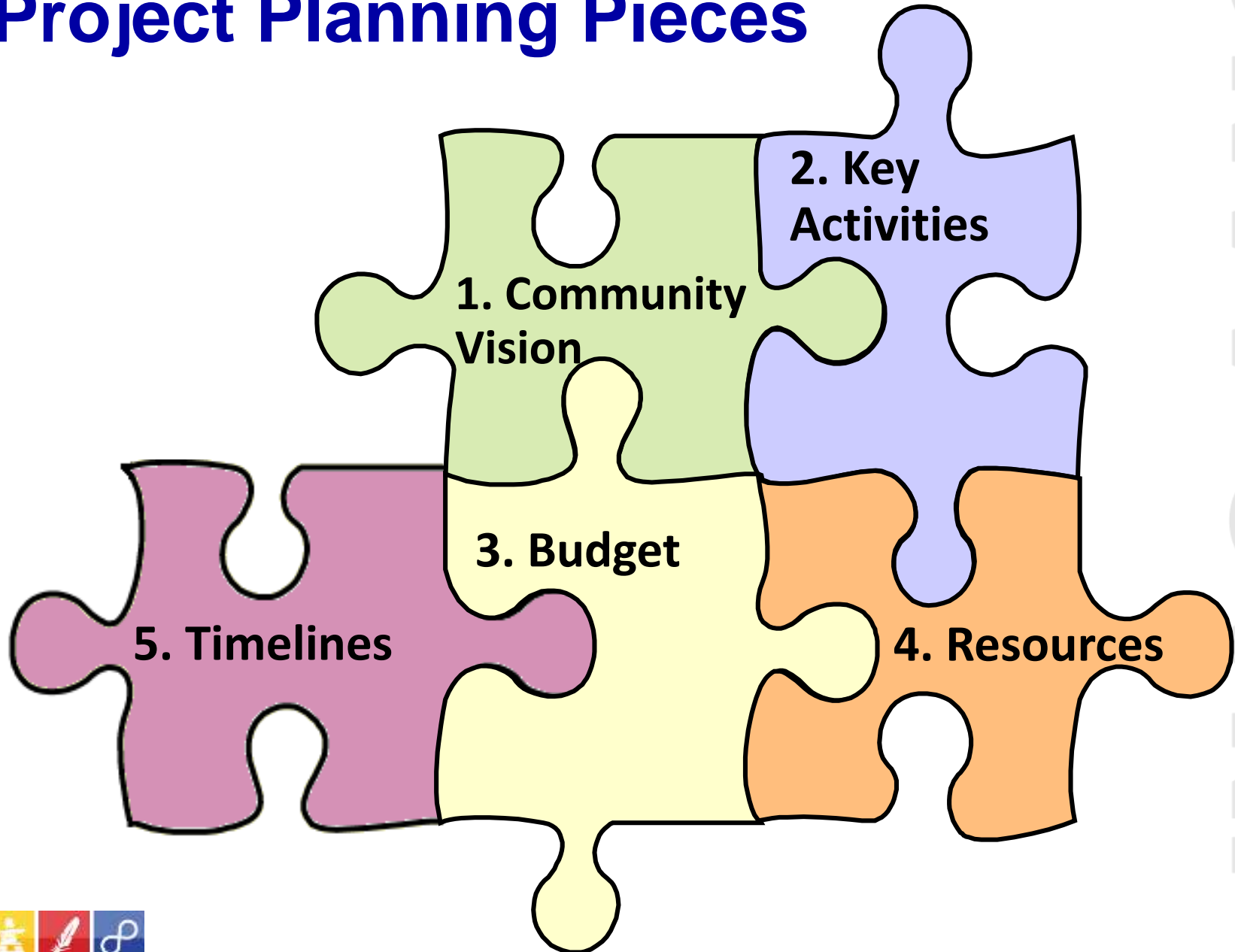
Key Points:

- Statements of Intent (SOIs) are due on January 6, 2017
- Up to \$40,000 for economic development and land use plans
- Up to \$20,000 for land designation





Project Planning Pieces



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CORP Statement of Intent

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1. Description of the Project	
a. Project description:	
Title of project (Brief descriptive title).	IR # 1 Master Plan Development
Is this project identified as a priority in one of the community's plans?	<input checked="" type="checkbox"/> Yes, identify document 5 Year Economic Development Plan, 2014 <input type="checkbox"/> No
Describe the project. Please describe milestones of the project that will be completed.	<p>To support the development of IR # 1- Lot 123 for commercial and light industrial uses by completing a master plan- which includes the technical planning work. The community identified, through a highest and best use study and business plan, that this land is ideal for economic development. The lot is on a main route with high traffic volume; therefore, the Nation is working towards the following opportunities on the lot:</p> <p>Opportunities: Gas station, tire store, grocery store, and other leasable spaces.</p> <p>This project will establish investor/ partner certainty and bring the community one step closer to realizing the community's economic goals. Once the master plan is complete the next steps will be to install the infrastructure (water and sewer) for the land.</p> <p>The Nation started the designation process and is in negotiating with the tenants to secure the leases.</p> <p>Milestones: Designation of land to be completed in early 2016 Infrastructure construction starting early to mid 2017</p>

Plan ??

VISION

Milestones

Keep your project focused





CORP Statement of Intent

Illustrate your Vision:

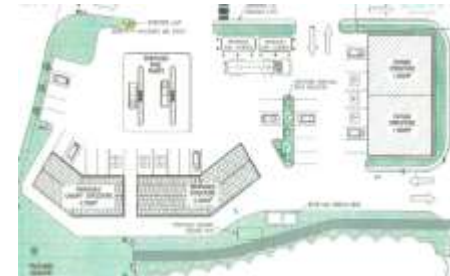
Land use plan

Site plan

Conceptual plan

Survey plan

Previous studies



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CORP Statement of Intent

Deliverables →

Describe the objectives of the project.	<input type="checkbox"/> Archaeological assessment <input type="checkbox"/> Geotechnical assessment <input checked="" type="checkbox"/> Class A engineering designs and cost estimates <input type="checkbox"/> Environmental site assessment
Have previous phases been done on the project to date?	<input type="checkbox"/> No <input checked="" type="checkbox"/> Yes, describe what work was done: Initial feasibility studies for Lot 123, completed in 2013. Preliminary site planning, environmental scoping, highest and best use study and business plan, completed in 2014. These documents will be updated as part of the master plan development to reflect today's costs and market.

Past work →

Type →

b. Type of project:		
Select type of project:	Select activity or activities	
<input type="checkbox"/> Opportunity Identification	<input type="checkbox"/> Economic development plan <input type="checkbox"/> Economic development corporation <input type="checkbox"/> Land use plan	<input type="checkbox"/> Land designation planning support <input type="checkbox"/> Mentoring/workshops <input type="checkbox"/> Capacity building <input type="checkbox"/> Human resource/skills assessment
<input checked="" type="checkbox"/> Opportunity Development (must have a plan in place and opportunity identified)	<input type="checkbox"/> Highest and best use study <input checked="" type="checkbox"/> Partnership/investor negotiations <input type="checkbox"/> Site/conceptual plan <input checked="" type="checkbox"/> Master planning	<input checked="" type="checkbox"/> Environmental work <input type="checkbox"/> Approvals and permits <input type="checkbox"/> Servicing planning <input checked="" type="checkbox"/> Engineering cost estimates and designs

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CORP Statement of Intent

Leveraging →

2. Financing		
a. Financing		
First Nation Contribution	\$40,000	26.667%
INAC Contribution	\$105,000	70.000%
Partner/ investor/ other leveraging	\$5,000	3.333%
Total Financing	\$150,000	100.000%



CORP Guidelines:

Eligible Projects	Where to apply	Maximum Funding (%)
Economic Opportunities	CORP	80%
Community Economic Infrastructure	CORP	66.67%
Equity Gap	> 250k, CORP	30% (acquisitions expansions)
	< 250k, AFI	40% (start-ups)
Business Planning and Advisory Services	CORP / AFI	80%

Contribution limits ←

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CORP Process and Criteria

SOI Stage

1. SOI Due on **January 6, 2017**
with Benefits Calculator
Worksheet
2. INAC will screen and rank the
SOIs

Screening Criteria:

- Reporting in good standing
- Project linked to community
plan
- Program guidelines met
- 5:1 cost to benefit ratio met

Ranking Criteria:

- Stage of Project
- Past funding status
- Land status
- Level of risk
- Economic/regional benefits
- Leveraging of funding

Application Stage

1. The highest ranking SOIs will
be invited to submit a full
application
2. A completed application
includes:
 - Confirmation of project
funding sources (e.g. BCR)
 - Detailed work plan with
timelines and clear
deliverables
 - Quotes/cost estimates
 - Project team
responsibilities and
resumes
 - Supporting documents of
past work specific to the
project
1. INAC will assess completed
applications





CORP Full Application

Attributes of a strong proposal

Clear Vision

Clear activities

Clear deliverables and/or measurable
outcomes

Clear budget breakdown with quotes
and/or work plans

Strong project management team

Community priority

Leveraging of funding

Supporting information

Examples: Quotes, feasibility,
schedule, maps, visuals, letters of
support, permits, resumes, business
plans, BCR, engineering designs,
environmental assessment





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